FRAMEWORK FOR INCLUSIVE CAPITALISM:
A NEW COMPACT AMONG BUSINESS, GOVERNMENT & AMERICAN WORKERS

FEBRUARY 2021
We first came together on this Commission in late 2019 to identify the necessary foundational elements for building a more Inclusive Capitalism, with the goal of creating a broadly shared prosperity that could power longer-term and more sustainable economic growth.

How different the world looks since then, and how much so many of us have learned. At that time, the economy appeared relatively strong on the surface, and issues such as income inequality and even racial division could still be unseen by some as a result of the enormous wealth and innovation created by capitalism. Yet, we came together because we recognized that many of our economic policies and practices over the last 40 years led to a decline of economic opportunity and positive outcomes for American workers, particularly at lower-income levels, while historic racial and other injustices continue to disproportionately limit the opportunity for many to share in the American dream.

The gap between productivity and a typical worker’s compensation has increased dramatically since 1979

Productivity growth and hourly compensation growth, 1948–2018

When we began, our focus was on identifying policies to improve the conditions of workers. We recognized that economic policies adopted and supported by both parties since 1980, as well as business practices, socio-economic and technological trends strengthened in part by these policies, have favored capital over labor, wealth over work at the expense of workers and others. The evidence for this was clear; from 1980–2018, worker productivity increased by about 70%, yet hourly wages for the average worker rose by less than 12%.1

Notes: Data are for compensation (wages and benefits) of production/nonsupervisory workers in the private sector and net productivity of the total economy. “Net productivity” is the growth of output of goods and services less depreciation per hour worked.


Still, our initial analyses were done in the pre-COVID-19 world. Today our world looks different, as the superficial strength of our economy has been stripped away. Even more importantly, we live in a country where more than 400,000 people died from the virus within one year—more than have died in America’s past seven decades of foreign wars. Additionally, our country’s history of racial injustice can no longer be ignored, as Black and Hispanic Americans die from the virus at rates far exceeding whites, while still being subject to systemic discrimination as well as abuse and random violence by law enforcement because of their race or ethnicity. Indeed, January’s shocking attack on our nation’s Capitol demonstrates that maintaining our most cherished and basic values requires constant vigilance.

The economy has also been thrown into disarray and uncertainty. As tens of millions of Americans lost their jobs, the fragility, inequality and systemic discrimination underlying our historic and some current economic policies were dramatically unmasked, with the greatest economic hardship frequently falling onto the backs of the lowest-paid, least-protected and most vulnerable in society who have had little say in the public policy and business practices burdening them so. In response, federal and state governments spent trillions in relief and emergency aid, while the Federal Reserve pumped trillions more into the economy to maintain stability and liquidity.

Yet once again, much of this aid has favored large companies, who receive long-term assurances and guarantees yet offer little protection to workers. In contrast, all too often small businesses must navigate complicated government programs offering limited relief while millions of Americans who lost their jobs received only short-term benefits which ended long before the economy has fully recovered. In addition, millions of taxpaying immigrants on the frontlines, along with their U.S. citizen children and spouses in mixed-status families, have been blocked from receiving essential financial relief.

As a result, middle class real income has been nearly frozen during this period (and declined relative to fast rising costs for basic needs such as healthcare, housing and education), while the share of children earning more than their parents did at the same age has dropped from 90% for Americans born in the 1940s to 50% for millennials born in the 1980s. The suffering created by these policies could no longer be ignored: by 2019, 40% of American families believed they did not have sufficient cash for a $400 emergency. Then, the emergency came.
We recognize that the full impact of COVID-19 cannot yet be determined. What is beyond dispute is that the government has given the private sector its largest aid package in history and is likely to continue to offer additional aid to business. In return, government and business, especially our largest corporations, must adopt real policies and regulations to protect the well-being of employees, customers, their communities and the planet.

Further, the wealthy and most powerful in our society, many of whom have seen their wealth grow enormously during the time of COVID-19, must give up some of the privileges they have gained and pay their fair share of the costs of building a sustainable economy based upon well-paid jobs. Government should develop systematic rules requiring a fairer, more just and racially equitable economic system, including developing rules that give workers a meaningful opportunity to have their voices heard on such basic issues as compensation, benefits and protection. Business too must do its fair share, including adopting practices that offer workers greater voice in the corporation, meaningful access to economic security and opportunities for upward mobility. As such, government and business policies and practices must be viewed through a lens which is bipartisan, inclusive and focused on improving the lives of working people and their families.

These efforts must expand opportunities for workers no matter their race, ethnicity, gender or origin. The vast inequalities facing underrepresented populations in our economic system, which America continues to witness yet fails to remedy, hurt not only the lives and families of American workers, but also the economy and recovery they power. Studies indicate reducing inequalities across race, ethnicity and gender through improved pay equity, reduced workforce discrimination and levelled educational and training achievements would lead to more productive workforces, higher earnings and a stronger consumer base. This would in turn add trillions of dollars to GDP, fuel recovery and growth through the year 2050 and increase company profitability by better attracting, developing and retaining talent.\(^5\)

5. Center for American Progress (2014) found that if the United States closed educational achievement gaps between white and Black and Hispanic students, the economy would be 5.8 percent larger in 2050. The Institute for Women’s Policy Research (2017) found that pay inequities between women and men cost the economy over $500 billion per year, according to the Institute’s research of Department of Commerce Bureau of Economic Analysis data. McKinsey & Company (2018) found that companies in the top-quartile of diversity on their executive teams were 21% more likely to outperform on profitability. The USC Program for Environmental and Regional Equity (2014) found that closing racial gaps in income would grow GDP by $2.1 trillion each year. The W.K. Kellogg Foundation (2018) found that raising the earnings of people of color, by closing gaps in health, education, and opportunity, would lead to $2.7 trillion of GDP through both increased income and productivity.
Simply put, every study demonstrates that diversity, equity and inclusion are not only morally urgent, they are also the best way to improve our economy.

As has been proven time and again, in companies large and small, public and private, the adoption of Inclusive Capitalism practices specifically focused on employees improves a company’s profitability which benefits shareholders and stakeholders alike. Similarly, as Inclusive Capitalism leads to higher wages for workers and workers spend that money in our economy, this spending contributes to greater economic growth. As such, the business and economic case for investments in workers is as compelling as the moral case: When companies seek to do good by their employees, they also perform better financially.

The Commission has identified three pillars of key principles and recommendations, organized under Opportunity, Expansion and Gainsharing, to better align government, business and investors in achieving these goals. The pillars, their ideas and interrelationships are focused on producing better policies and practices for improving the lives of American workers, who have been underserved by much of the country’s economic growth for far too long.

Our consensus was a difficult process across diverse sectors, parties and backgrounds, and we know adoption will be a long journey. But we are committed to use our moral imagination, because the time for virtue-signaling is over. Instead, we seek to create an economy that is not only fairer and just but also produces more sustainable growth and social cohesion over the long term.
Recognize that all workers are “essential” workers, deserving certain basic rights, including the right to be paid a fair share of the value they create.

**PROPOSALS**

1. **HEALTH AND SAFETY**

   Every worker, including employees and independent contractors, should be able to do her or his job safely, with adequate access to necessary protective equipment, medical testing and treatment, training and whistleblower protections for workers who witness and report unsafe conditions on the job. These basic protections can be achieved by providing national workplace safety standards to protect all workers from injury and infectious diseases and ensure adequate federal enforcement of these standards.

   Additionally, reasonable amounts of paid sick and family leave which protect both workers and firms should be available to all, not only during public health crises, and remain incentivized by government policy.
2. WORKFORCE DISLOCATION AND RETENTION

Companies should prioritize policies to protect their workforce, including employees and contract workers, from economic dislocation. Such policies recognize that all workers, whether employees, contractors or others should be valued and treated with dignity, not as disposable assets or liabilities. This shift in employer attitude would improve worker retention, expand the quality and capability of our workforce and company output as well as companies’ responsive capacity and consumer health by maximizing job-preserving policies, such as work-sharing. Workers should have input into these policies, including an opportunity to be consulted on basic issues such as scheduling, job safety and security.

In addition, the government should expand, modernize and fund state Unemployment Insurance (UI) systems for furloughed workers and unemployed contractors, including workers in historically underserved communities and transitioning workforces. Relatedly, companies should provide reasonable severance benefits to dislocated workers when job loss is unavoidable, and partner in education, training and career assistance programs, and workers taking advantage of these programs should not be penalized by losing any government or other benefits.

3. MODERN WORKFORCE

Government, corporate and labor policies should take into account the evolving nature of the modern workforce, including standards for correctly classifying workers in the modern economy so that the risks from the changing nature of employment are not borne just by workers. Federal and state policies need to adapt to the changing nature of the labor market by ensuring that labor laws are modernized for this new environment, workers are properly classified, and ensure that all workers are properly paid for their work.
Government must have adequate resources to ensure that companies properly classify their workers, and companies should not unfairly transfer economic risk to workers by overusing and relying on the “independent contractor” model. Government, business and labor should work together to innovate new employment models and rules, recognizing that some workers may prefer the greater flexibility that part-time work and/or contractor models may provide, while also ensuring that these models provide essential worker needs such as benefits and workforce sharing agreements.

4. INTEGRATE TECHNOLOGY WITH WORKER OPPORTUNITY

Technological change does not have to lead to job loss or the displacement of workers. Government policies must be adopted to ensure that increases in productivity benefit the workers who use new technology to be more productive. Valuing the expertise and contribution of workers, and involving workers early in the decision-making process, are often the key to successful innovation.

Government policy should also assist historically disadvantaged communities and regions as well as those impacted by job loss as a result of new technologies, by ensuring workers share in the benefits of jobs created through new public investment for economic development, public services and infrastructure. Such assistance would support worker access to quality-assured education and training based on positive outcomes providing workers and employers with new skills that are in demand.

Companies should seek to expand job opportunities for their employees whose jobs are disrupted by technological change. This effort should include developing worker opportunity programs, both locally and across the country, to coordinate local education and training with the needs of employers so that workers can be trained for better jobs and empowered to choose their area of work.
5. REWARDING MORE INCLUSIVE WORKFORCE MODELS

Government, workforce development organizations, and employers should seek to understand the key factors for success in developing a more diverse and Inclusive Capitalism workforce model. The Commerce and Labor Departments should work together with corporations to accelerate innovation in how corporations recruit, reward and invest in a diverse workforce. The Departments could both incentivize and recognize a “race to the top” by stimulating business participation in a competition to be the “most inclusive company for workers.” This would require companies to develop and report proactive plans for reaching employment and pay equity across gender, race and ethnic gaps as well as diversity and governance indicators by employee category, such as workforce composition, pay equity, reward benefits, investments in training, and diversity, equity, and inclusion metrics.

While there currently exist several rating mechanisms for corporations in the diversity and inclusion sphere, the government has not endorsed a set of uniform criteria to rate and recognize those companies with inclusive worker treatment, similar in spirit to the Malcolm Baldridge award’s success incentivizing and recognizing performance excellence. Adopting uniform standards would affect corporate behavior toward workers in the way that the LEED system impacted green building development, by expanding the range and quality of information and spurring market competition.

6. RESEARCH AND DEVELOPMENT

Reinvigorate America’s legacy of basic R&D, which pioneered new technology and opportunity pathways for workers from telecommunications to computing to energy development, by substantially expanding government investment in groundbreaking R&D with full lifecycle planning that aligns government spending and priorities with business and worker benefits. This will strengthen international competitiveness, reinforce economic growth and create new good jobs.

The government should return to historical standards for R&D funding by targeting at least 1% of GDP for basic federal R&D funding, including in clean energy, equitable applications of artificial intelligence, medical and health science and other leading-edge technologies. To make this policy effective and share the returns from this investment, government should link this investment with equity as appropriate, so that taxpayers share in the returns that are generated by this public investment.
A significant amount of this investment should aim to counterbalance trends toward geographic inequality, including between prospering and disadvantaged regions of the country, with R&D, workforce, business linkages and allied investments targeted to generate inclusive local economic growth.

Encourage policymakers and local leaders to spur the best local and regional R&D programs for inclusive growth by running national competitions with inclusive development goals and ensure that historically disadvantaged regions are able to successfully compete for new federal R&D dollars. Part of this investment could be paid for through a “National Innovation Dividend” from real estate value increases and other growth driven by local development.

7. COMBAT WORKPLACE DISCRIMINATION AND ADOPT POLICIES REQUIRING MORE INCLUSIVE HIRING AND ADVANCEMENT

Government and business at all levels should adopt and enforce vigorous policies to combat systemic discrimination in all forms, but particularly discriminatory practices that impact underrepresented populations in the workplace. Employment outcomes for women, people of color and persons with disabilities have been so uneven for so long that combatting them requires government policies and employer practices which go far beyond the existing federal legal and equal opportunity standards’ bare minimum of non-discrimination in hiring and firing processes.

From setting job requirements that facilitate inclusive employment, to extending recruitment to ensure that sourcing includes candidates from marginalized communities, to rewarding underrepresented employees with management promotions, employers should be incentivized to remove discrimination barriers throughout the employment cycle. This process begins with the proactive recruitment and consideration of underrepresented populations in candidate pools, extends to the fair evaluation of workers regardless of their race, ethnicity, gender or disability status, and continues throughout the employment chain to ensure that underrepresented populations are retained and promoted at the highest levels of our largest corporations.

Such recruitment efforts, promotion practices and training investments, which actively include and engage underrepresented populations, should be recognized as standards of best practice.

In addition, corporations should diversify their top executives and boards to better reflect the diversity of the country, which is both good business and good policy. Government must also ensure vigorous and proper enforcement in the workplace of the anti-discrimination provisions in the Civil Rights Act of 1964 and Americans with Disabilities Act of 1990.
EXPAND THE WORKFORCE

PILLAR TWO

PRINCIPLES

A. Stimulate the growth of new jobs by closing the digital divide and substantially increasing investment in infrastructure, particularly in new and emerging technologies to improve working conditions, combat climate change, advance healthcare and improve financial services.

B. Create clear opportunities for low-wage workers to upskill to the better jobs they choose to pursue, including through better apprentice and benefit programs as well as making sure that even workers in low wage jobs have adequate protection from unfair practices.

C. Reduce barriers for workers seeking better jobs by expanding worker benefits so that workers will not have to choose between taking (or seeking) a better job and losing benefits. Apply such benefit programs to workers at all levels, so that there is some parity among the benefits offered to all in the company, from CEOs down.

D. Commit to the lifelong learning of workers by improving community college access and expanding quality apprentice and/or training programs. Develop model corporate-government initiatives to encourage the private sector to create best practices for worker recruitment and retention.

PROPOSALS

1. INFRASTRUCTURE DEVELOPMENT

Commit the United States to standards of excellence and safety through a new, generational investment program that modernizes U.S. physical and technology infrastructure. Our country should always aspire to raise its average physical infrastructure grade to “A” and not settle for the existing rating of “D+” as rated by the American Society of Civil Engineers. This investment program must include achieving the FCC National Broadband Plan to ensure that every American household has affordable broadband access.

This should comprise a renewed “big build” of new infrastructure such as 5G networks and a “big repair” of existing infrastructure to make the United States a leader in manufacturing and industry, health and housing, and new technologies necessary to meet current and future challenges such as the pandemic, climate change and the shift to the digital economy. This would be consistent with historic efforts that built and maintained the interstate highway system and the Great Depression-era public buildings, bridges, and Hoover Dam that helped fuel our economic recovery and remain standing and in need of repair today.
Moreover, with appropriate protections, skills training, and “hazard” or premium pay for work during heightened risk, infrastructure programming would safely open long-term career pathways for new workers as well as the more than 17-million infrastructure workers who already keep America running and connected.

2. INFRASTRUCTURE FUNDING

Innovations in infrastructure development should be matched by innovations in revenue generation to help fund the public works which would broadly benefit our economy and business. Such innovative infrastructure funding should not mean the privatization of public ownership or the private operation of public works. There are many ways to fund such capital programs, such as developing a specific new infrastructure fund. The infrastructure fund could be established with reasonable gasoline or carbon taxes, the issuance of new federal infrastructure bonds (at a time when long-term interest rates are at historic lows) paid out through newly dedicated revenue, and other measures which could support the long-term financing necessary to raise new revenue for the big build and big repair projects whose returns on investment will serve business and the country by modernizing our logistic networks and environs.

According to a 2020 McKinsey report, growing infrastructure capability in just four sectors—mobility, healthcare, manufacturing and retail—could boost GDP by billions of dollars. Infrastructure spending, especially federal spending, should also be consistent with eradicating historic practices that led to racial and economic inequality. Government spending should ensure investment in historically low-income communities by requiring application of the 10–20–30 formula, as piloted in a number of federal programs over the past decade and championed by Congressman James Clyburn with bipartisan Congressional support. This formula would be applied evenly throughout rural and urban regions to allocate 10% of funding to counties where 20% of residents have lived below the poverty line for at least 30 years.
3. LIFELONG LEARNING

**Boldly commit to lifelong learning** by building and sustaining a virtuous circle of opportunities from education and post-secondary training to reskilling workers in the digital and technical fields that are growing in need. Making quality, affordable and effective training more readily available both meets business demand for skilled workers and empowers workers in fulfilling better, available jobs in their chosen areas of work.

Training should be made available to all workers through a combination of government and business investments, with choice made available to workers in spending training dollars. This can include the creation of individual training accounts, where workers are provided with some government funding that is portable and employers can contribute additional funding. Public funding should be provided to programs that show economic value and positive outcomes for workers, rather than programs at only certain providers or programs of a certain format or length.

Companies should use training programs to manage advances in technology through reemployment and retraining rather than involuntary separation and/or outsourcing.

4. TRAINING INSTITUTIONS

**Training policy should also include providing significant new funding** to effective training and institutional models, including a federal grant program for community colleges to both significantly reduce (or eliminate) tuition and meet the needs of students across disadvantaged backgrounds with educational resources which include scaling digital learning to provide accessible options for adult workers.

Along with this funding for community colleges, it is important to include other programs which also educate a large share of underrepresented, lower-income and adult workers, along with the two-year programs of many colleges and universities, particularly the Historically Black Colleges and Universities, Hispanic-Serving Institutions and other Minority-Serving Institutions, such as public colleges and universities that serve more students of color and Americans of all backgrounds who have limited means.

Funding should also expand the successful models of registered apprenticeship, sectoral and joint labor-management training programs throughout the economy and link additional skills development to identified career paths in communities and markets, while limiting occupational licensing requirements to those jobs where it is truly necessary. This should include place-specific insights on the growth and decline of occupations, as well as reskilling infrastructure jobs to create opportunities for those who need it most.
5. BENEFIT PROFITABILITY

Government entities should modernize the patchwork of federal, state and local benefits, including Unemployment Insurance (UI) systems and their revenue models, to create portable benefits programs that ensure basic worker protections, like paid leave, sick days, workers’ compensation and UI eligibility, are made available to workers regardless of their employer, contractor status or jurisdiction. Such a portable set of basic minimum benefits would increase worker choice in addition to economic productivity and business efficiency through improving employee well-being, supporting worker mobility, and increasing firm competitiveness within labor markets. Government must also ensure that the expansion of portable benefits does not lead to companies misclassifying workers as independent contractors or being subject to a reduced level of benefits.

UI reform and ensuring the portability of other such basic benefits as paid leave, sick days and workers’ compensation should be the starting point of more comprehensive benefit modernization to meet changing business and worker needs in an increasingly digital, mobile and gig economy.

Apply such benefit programs equally to workers and executives and encourage companies to adopt wellness policies that include protecting workers’ time off.

6. TAX CREDITS TO BENEFIT WORKERS

The Child Tax Credit (“CTC”), currently at $2,000 per qualifying child per year, and Earned Income Tax Credit (“EITC”), as low as $538 per childless household annually, do not sufficiently serve their intended purposes of helping ensure a healthful, minimum living standard for lower-income households. This is due to a combination of the credits’ low payments, lump-sum delivery and complex filing barriers which amount to many households not collecting their full credits, borrowing against third-party debt collectors and continuing to subsist in acute poverty.

Funding for EITC and CTC should be doubled to raise credit amounts, expand their eligibility and reach 100% utilization by streamlining their refundability at both federal and state levels and making them easier to access by all eligible households, including persons with disabilities, in a system of periodic payments available outside tax time which addresses needs throughout the year.
These programs should be developed and expanded to ensure that their primary beneficiary is the worker and not serve as a subsidy to the company by shifting labor costs onto the government. Increasing the minimum wage and the EITC together, as also proposed in Pillar Three, will prevent low-wage employers from capturing the benefits of the EITC by reducing wages.

7. WORKFORCE INVESTING

Amend and revise tax and accounting rules and standards so investments in labor are treated for tax purposes at least as favorably as investments in plant and machinery, so that companies are not disincentivized to invest in workers.

In addition, investing in human capital should enjoy more favorable accounting treatment so that corporate management is not solely focused on making distribution of profits to stockholders. Rather, the goal of changing these rules should be to encourage businesses to invest more of a company’s profits into more productive investments in workers’ wages and training, which will in turn spur growth, innovation and more future profits.

Encourage companies to invest for long-term growth by extending the time period assets must be held to qualify for “long-term” treatment under the capital gains provisions of the tax code.
PROPOSALS

1. ROLE OF THE CORPORATION

*Government should work with business and labor* to establish new sets of rules for our modern economy to eliminate incentives for short-term financial engineering, broaden corporate stakeholders and define a corporate purpose to which businesses’ performance can be accountable to.

Federal and state laws should facilitate the ability of large corporations to formally broaden the stakeholders and communities to which they are responsible beyond stockholders. This can include encouraging corporations to become public benefit corporations as well as encouraging corporations to make themselves responsible for demonstrating their material and positive impact on society and the environment. For example, as currently conferred in many states yet uniquely enforced in Delaware, the benefit corporation model can task boards with the purpose of creating value, weighing needs and allocating resources for all corporate stakeholders including workers, not just shareholders.

PILLAR THREE

PRINCIPLES

A. Give workers a stronger voice in the corporation to ensure that good jobs provide good wages and benefits that strengthen the economy and also foster a sense of self-respect and dignity.

B. Equitably reward all workers for the value they create and empower workers by protecting their rights to negotiate for higher wages and better working conditions on an equal basis with their employers.

C. Companies should report on their commitment to workers.

D. Encourage more Inclusive Capitalism to restore balance to the economy while also maintaining fair cash compensation and benefits for workers.
Companies should also ensure that their employment policies provide that workers share in the productivity gains which their jobs help create. This includes the ability of workers to fairly negotiate with companies through democratically elected representatives on basic issues such as pay, benefits and working conditions, especially at large companies, regardless of whether such companies are privately held or publicly traded.

All companies and workers should understand their obligations and rights under federal and state law that prohibits employers from creating and dominating employee organizations. All workers, regardless of immigration or contract status, should have adequate protection from employer interference, pressure, coercion and retaliation in their choice of whether to organize, as well as protection from employer surveillance (including on electronic devices), captive audience meetings, worker firings or other illegal measures. All employers have their right to communicate to and present their case to workers.
3. LIVING WAGE

The persistence of poverty across America necessitates an urgent and coordinated mobilization of the nation’s full policy arsenal. Deployed along a three-pronged strategy, responding to poverty requires a combined effort by the government, and private sectors to provide poor households with the tools necessary to fully benefit from the new Opportunities and Expanding Work Force proposals set forth under Pillars One and Two. As described in these Pillars, this includes creating opportunities for workers to obtain new skills and expanding such programs as the Earned Income Tax Credit and Child Tax Credit. However, this effort must also include increasing the minimum wage.

An individual who works 40 hours per week, 52 weeks per year at the current federal minimum wage of $7.25 per hour makes $15,080 per year before taxes. That amount has not increased since 2009, the longest period of stagnation in the history of federal minimum wage law, failing to maintain its purchasing power, especially for such necessities as health care, education, housing, quality childcare and food. The minimum wage should be raised to be a living wage, not a starvation wage.

The immediate steps to address these issues should include plans to rapidly raise the minimum wage toward $15 per hour nationwide in coordination with the increased training programs and policies outlined above. New wage policy should also address inequities within the minimum wage law itself, including ending laws that permit a “sub-minimum wage” and taking strong enforcement action to prevent “wage theft” against vulnerable workers. In addition, an increased minimum wage should not be used to deprive workers of good benefits and other opportunities that are necessary to create good jobs for workers. For example, companies should provide additional rewards to workers who incur significant occupational risk during times of emergency or heightened threat, such as with appropriate “hazard” pay or additional benefits.

To ensure the effectiveness of such raises for both low-wage workers and businesses, greater training and reskilling opportunities must be provided so that workers develop the technical skills that employers may demand and which will prepare workers for the future jobs that higher-wages produce.

Companies should also continue ensuring workers can accomplish their jobs with clarity on such things as regular work schedules and the ability to effectively communicate with their company about work-related issues, including by utilizing advances in communications and digital technology.
4. WORKER REWARD

**Government policies should ensure that businesses treat worker reward holistically,** to encompass more than just paying a living wage, so that workers have adequate access to an opportunity for a secure retirement as well as healthcare, sick leave and other policies which keep workers healthy and productive, including policies that are accommodative of flexible scheduling, which also build upward mobility and workforce retention.

Even when employers aim to raise the nominal pay of lower-income workers, such employer-provided benefits remain a critical reward component of the living wage. The comprehensive benefits of holistic worker reward additionally provide pathways for greater promotion opportunities and mobility among lower-income, underrepresented populations.

Broad-based equity awards and profit-sharing arrangements with the workforce should be encouraged but are not a substitute for a living wage with good retirement and healthcare benefits. Broad-based equity awards can be incentivized fiscally by limiting the tax deductibility of executive compensation programs, including equity grants, unless workers at all levels of the business participate in comparable programs.

5. EXECUTIVE COMPENSATION

**A company’s stock performance should not be the primary benchmark** or means for executive compensation, and boards should be encouraged to link executive compensation with how the company meets its broader corporate goals, particularly those that impact worker reward and equity along race, ethnic and gender lines. This includes key employment policies, such as what a company pays and the benefits it provides workers, including contract workers, compared to executive compensation, and how the company invests in workforce training and R&D, as disclosed through reporting of standardized, comparable metrics.
Equity grants awarded to executives should have lengthy holding periods and be tied to various metrics so that executives are incentivized to act for the long-term and not engage in financial engineering to increase the company’s stock price at the expense of either long-term investors or the company’s other stakeholders.

6. UNIVERSAL DISCLOSURE

The SEC should work with companies, investors, representatives of labor and environmental groups and other interested parties to lead the development of uniform and mandatory disclosure standards encompassing companies’ full range of stakeholders, including not only the environment, but also workforce investment, as has been recommended by the Commission’s Investor Advisory Committee, and how corporate policies affect workers and their communities.

As part of this process, the SEC should mandate the reporting of standardized, comparable metrics about human capital management, considering corporate treatment of workers in such critical areas of worker reward, including wages and benefits pay equity, across gender and race, workforce investment, including training and reskilling, workforce turnover and the metrics regarding use of independent contractors working full-time or on a regular basis for the company.

These rules should be applied to all economically significant enterprises regardless of whether a company is publicly traded so that companies are not disincentivized from accessing the public markets.

Yet it is not enough to require the companies that make products and deliver services to disclose their efforts to promote these values, if the institutional investors who control the stock of these companies are not required to provide the same disclosures. Comparable disclosure requirements should be developed so that the institutional investors through which many Americans are required to save for retirement disclose how they take into account important Employee, Environmental, Social and Governance (or “EESG”) issues.
Additionally, tax laws should prohibit companies or investors from being able to benefit in any way from any “excess” amounts in such plans; rather, all “excess” funds should be paid to the company’s workers. Similarly, corporate bankruptcy law should be amended to prioritize workers’ retirement plans over other corporate debts to prevent employers from shedding their obligations.

With fewer than half of all workers participating in an employer sponsored retirement plan, employers should be incentivized to address such low coverage and participation rates by making retirement plan contributions for all employees regardless of workers’ ability to make matching contributions. In addition, to the extent workers are providing defined contribution plans, companies should be incentivized to significantly increase the scope of matching programs, particularly for part-time workers, and include options for guaranteed retirement contracts so their income annuities better reflect the guaranty of defined benefit pensions, whose availability has been increasingly usurped by defined contribution plans.
The Coalition for Inclusive Capitalism thanks The Rockefeller Foundation, Ford Foundation, Michael A. Peterson and McDermott Will & Emery for their support, as well as the Bipartisan Policy Center which helped develop the Framework’s Commission.

The Coalition would also like to thank and acknowledge members of the following organizations who contributed valuable input in the development and/or rollout of the Framework for Inclusive Capitalism, but whose acknowledgement in no way denotes their or their organization’s endorsement of the Framework and its proposals:
